THE SKINNY MEDIA KIT 2020

1111 11

THE SKINNY

Scotland's free, monthly magazine covering all things cultural with a grassroots focus.

The Skinny celebrates creativity.



"Being featured on the cover of The Skinny was a very significant moment for us. The feature delved deeper than just skimming the surface of what we do - something we value a lot when so many interviews just ask the same auestions."

> Free Love (Suzi and Lewis Cook)



The Skinny exists to develop, celebrate and support creativity. We work with local and international illustrators and photographers to design bespoke, striking covers that draw in the reader.











"One of the success stories in independent iournalism"

> Ninja Tune (Tom Adcock, senior publicist)



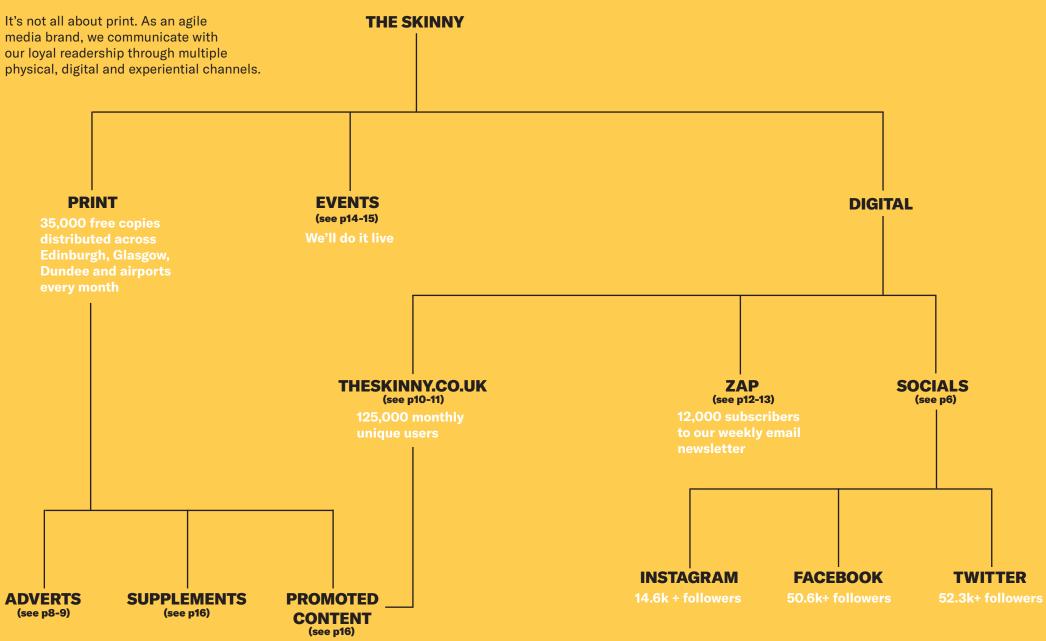
As well as being stitched into The Skinny September issue, we also print 25,000 stand-alone copies of our Student Guide, which are handed out at freshers fairs.





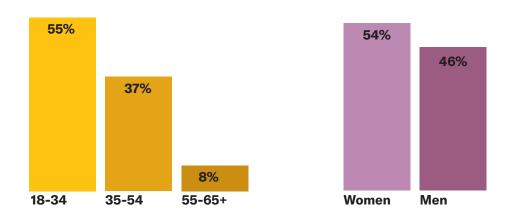
THE SKINNY Media Kit 2020 2

GET INVOLVED



READERS & REACH

The Skinny reader is young, has cash, and goes out. Culturally adventurous, our core demographic is 18-34 years old, ABC1 and a roughly even gender split, favouring women.



STAMPS OF APPROVAL

Don't take our word for it. Here is a small selection of the organisations who support The Skinny.





DISTRIBUTION PARTNERS

You can find the magazine for free at over 500 distributors across Edinburgh, Glasgow and Dundee, plus selected airports including Gatwick. We handpick our stockists to match the interests of our readers.

We couldn't list all of them here, but here's a sample.

<u>Edinburgh</u>	Glasgow Dundee		
Filmhouse	CCA	Abertay University	
Out of the Blue	Drygate Dundee Contemporary Art		
Paradise Palms	Fopp	Grouchos	
Summerhall	Glasgow Film Theatre	Le Freak	
The Pitt	Nice N Sleazy	University of Dundee	
Usher Hall	Tramway	71 Brewing	

Would you like to stock The Skinny too? Get in touch!

+44 (0)131 467 4630

sales@theskinny.co.uk

theskinny.co.uk 7

THE SKINNY Media Kit 2020

115,000 social media

followers across

and Instagram

6

Facebook, Twitter email subscribers

125,000 monthly unique users, 350,000 monthly page views and 12,000

35,000 free monthly copies and 165,000 monthly readers

PRINT ADVERTISING

Since 2005 The Skinny's flagship monthly* printed magazine has been a trusted source of events and culture recommendations in **Glasgow**, **Edinburgh** and **Dundee**.

ABC certified as the biggest listings mag in the country, and printed on distinctive trimmed-tabloid size recycled newsprint, The Skinny provides unique access to the discerning 18-34 year old culture consumer in Scotland.

Print artwork should be **300dpi**, **CMYK** and sent as either a **JPEG or** a **PDF** with all layers, fonts and images embedded.

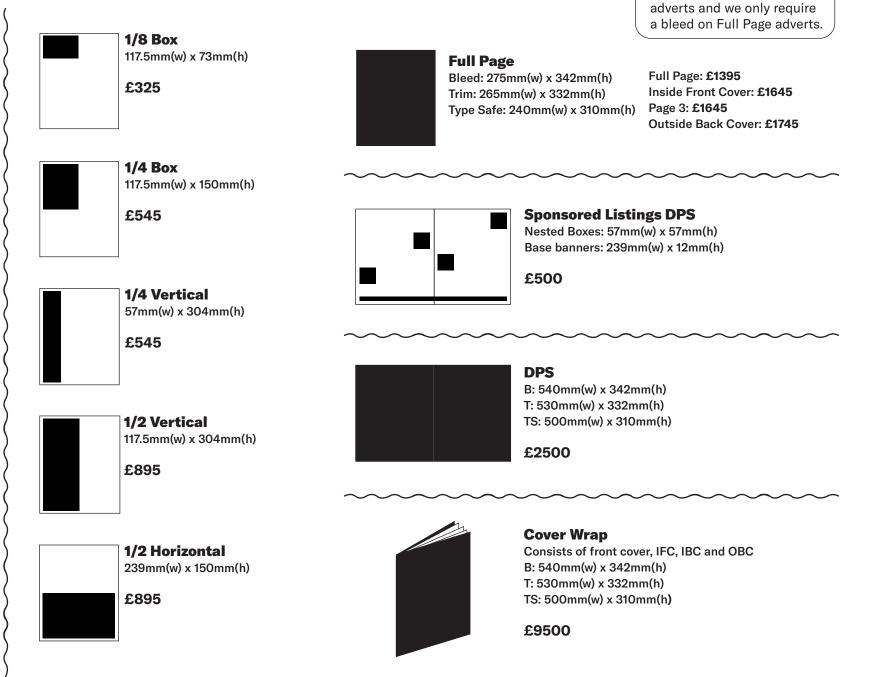
Need a hand putting together your ad artwork? We offer inhouse design** by professional designers for just £75 +vat per advert.

All prices listed are exclusive of VAT.

Send adverts to adverts@theskinny.co.uk

*turn to p19 for dates / deadlines

**subject to capacity



+44 (0)131 467 4630

There's no need to include

crop marks on any of our

THESKINNY.CO.UK

Our website isn't just an engaging platform for all our news and features. It's a dynamic way of reaching our techsavvy readership, via highimpact display units (p11) and custom promoted content (p16).

- 125,000 unique users per month
- 350,000 page impressions per month
- 0.18% average clickthrough rate
- 49% of traffic from mobile devices

The cost of advertising on theskinny.co.uk is determined by pageviews or **impressions**. This means you pay for the **actual number of times your advert will be seen** (CPM, cost per thousand impressions).

See the prices on the right? That's how much 1,000 impressions costs. We recommend booking at least 10,000 impressions for an effective campaign.

> **Example price:** Billboard x 20,000 = £360 (20 x £18)

Tech specs:

- Traditional image formats and rich media accepted
- Maximum file size 1mb
- Please submit files 5 days before live date





970px(w) x 250px(h)





Mobile

Billboard

 $320px(w) \times 50px(h)$

MPU £20 CPM 300px(w) x 250px(h)

Reskin and Billboard

Please provide billboard and reskin as two different images.

£38 CPM





Reskin Specs

Total Area: 2560px(w) x 1440px(h)

Mandatory Blank Central Area: 970px(w) x 1440px(h)

Safe Zone (for key information): 150px(w) each side x 600px(h)

Supply as one image, with the design filling the total area so that it is visible on even the biggest screens. Reskins do not scroll with the page and are not sold without a billboard.

+44 (0)131 467 4630

sales@theskinny.co.uk

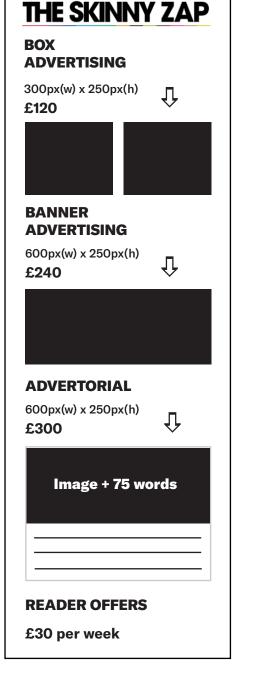
THE SKINNY ZAP

An organically grown, effortlessly informed weekly eNewsletter.

- Every <u>Thursday</u>
- Top weekly recommendations
- 12,000+ subscribers
- Also hosted on theskinny.co.uk
- Posted via social networks 100,000+ friends/followers

Please provide artwork to your sales contact no later than **Friday** prior to inclusion.

All prices listed are **exclusive of VAT**.

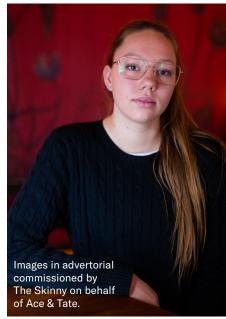


BESPOKE SOLUS EMAIL

Create your own bespoke email and send your message direct to our ZAP signups. The Skinny team can help you create a beautifully engaging message to suit our reader's demands and convey your campaign effectively.

£900 + £100 Creation Fee





Meet the Faces of Byres Road with Ace & Tate



tyres Read remains the beating heart of Glasgow's bustling West End. For decades, its eclectic mix of ndependent shops, bars and restaurants near Glasgow University has been drawing Glaswegians west.

Soon to pin this throng a <u>Acc</u> <u>A.</u> <u>But</u>, the operand reportalities, which a bases to revery side of you. A champion of originary and papels with multilerated personalities, Acc <u>A</u>. This should from bin is packed on Byres Road. <u>As well as launching a shop in Glasopy</u> - bit fin north of the border – Acc <u>A</u>. Tate is a laid calebrating optimism this spring. With this in timid, we took a shoul Gowel Byres Road to meet some members of this ward and welcoming Versit for community.

Ace & Tate opens at 221 Byres Rd, Glasgow in mid-April

always been that feeling here, certainly with our Play, A Pie and A Pint performances throughout the day; there are a lot of regulars who come along every week."

Creon Brock, Oran Mór

Creon Brock began working at Öran Mör in 2006 while he was a student. Thirteen years later he's gone from weekend shifts in the club downstairs

eloing book and run the venue's events

He tells us a big perk of his job is being at the

heart of the West End community. "There's

Creon wears Pierce in Chocolate Havana Fade

Emma Gray, Fopp

"It was a bit mad here for a while, but it's nice to come back, especially after how supportive people in the area have been," says Erma Gra when we poin to find the much-loved (and original) Fopp record store back in full flow.

Part of the reason for this outcry is the personal connection people get from Fopp's staff. "With some customers, I know all about what's going on in their private lives," says Emma, "I don't know if they get that personal connection shopping in town."





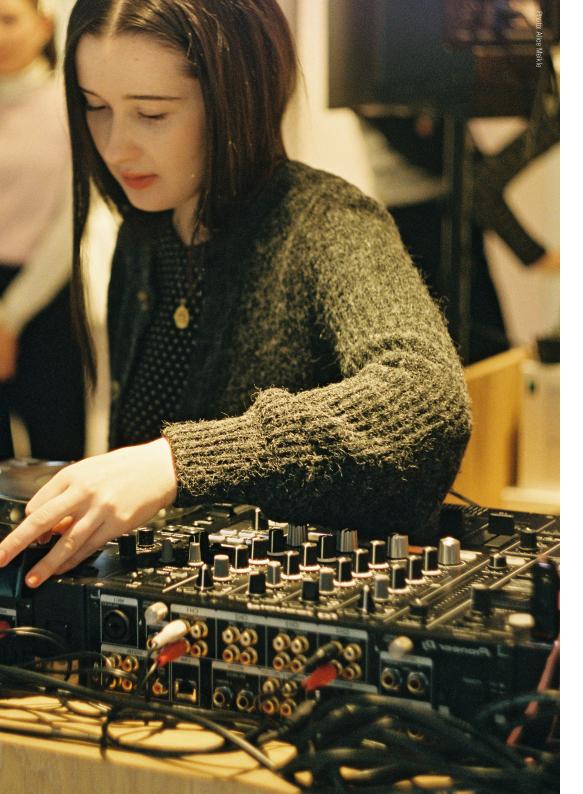
Another music institution on Byres Road that's not going anywhere soon is Oxlam Music. 'As much as we're here to make money for Oxfam, we're also here to give people somewhere they can talk enthusiastically about music,' says assistant manager Lisa Jones.

Having worked there for only four months, Paul Johnson is relatively new to Oxfam Music's team, but he lives just around the corner and has been frequenting the shop for years. "Tve friends who've worked here a long time as volunteers and I knew how much they got out of it; I guess I just wanted to be part of that."

Paul reckons you'd struggie to find a more clued-up stall. "I think between all of us, we're pretty encyclopedic, and working here gives us the chance to spend all day sharing our passion for music with people. In the age of everything being available online, that's one of our key selling points."



12 THE SKINNY Media Kit 2020



EVENTS

Over the years we've curated exhibitions, hosted short film competitions, given out comedy awards, sponsored music festival stages, run club nights and put on more gigs than you can shake a mic at.



Kelburn Garden Party In 2019 we continued our partnership with the West Coast's longrunning jewel of a music festival. We curated the Pyramid Stage's Saturday bill, selecting the best local and up-and-coming artists headlined by Bossy Love.



LeithLate

As part of our partnership with local grassroots arts festival LeithLate, we curated the main stage at Leith Festival's 2019 Gala Day, exclusively booking female-identifying acts.



Ace & Tate Store Launch

When Dutch eyewear brand Ace & Tate opened their first Scottish store in Glasgow, The Skinny helped them throw a launch party, with free beer and DJs. What more could you want?



CineSkinny on Tour

We took our established film festival guide The CineSkinny 'on the road' in 2019, by hosting screenings in Edinburgh and Glasgow of a selection of short films by independent filmmakers.

We've also worked with:

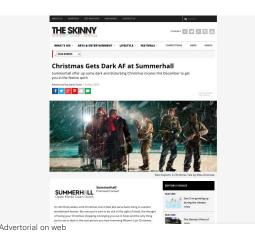
- International Magazine Festival
- Edinburgh International Film Festival
- Filmhouse House Guests
- ... and many more

Contact: tom@theskinny.co.uk to find out more

CREATIVE PROJECTS

For campaigns requiring a more tailored approach.





Promoted content

Use The Skinny to tell your story. We can use our seasoned journalists, photographers and illustrators to develop print and web content to your brief, all in our trusted tone.



Supplements

We can turn our in-house expertise to creating a unique multi-page exploration of your event, festival or exhibition. This can be stitched into The Skinny or printed as a high-quality stand-alone publication.

FEST MAGAZINE

Established in 2002, our sister magazine Fest has grown to become the biggest free guide to the Edinburgh festivals. Now we've taken it Down Under to cover the festivals in Adelaide, Australia.





Fest Edinburgh

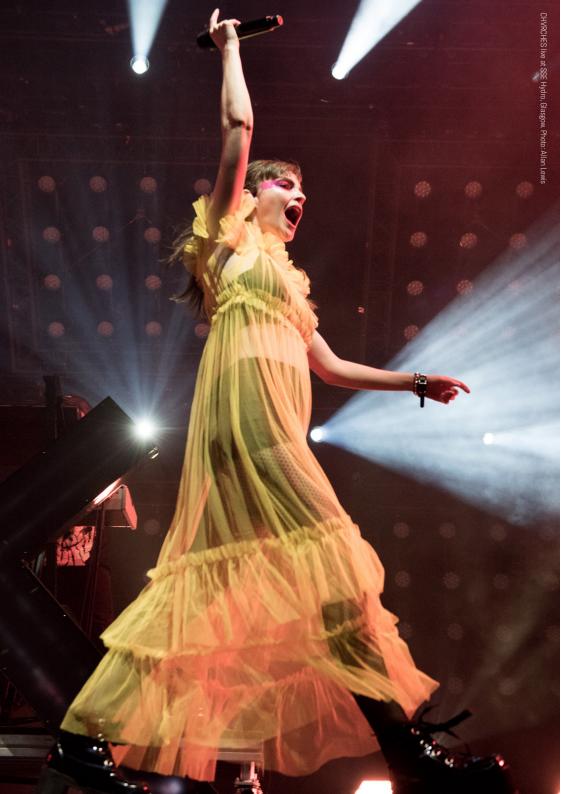
- Official media partner to the Edinburgh Festival Fringe
- Prints a massive 125,000 copies in total
- Six editions: one Preview before the festivals, five Festival issues in August
- Compact A5 size for easy portability
- Targeted distribution to box offices and key venues

Fest Adelaide

- Only dedicated festival magazine in the city, est. 2018
- Prints a competitive 25,000 copies total, and growing
- Four editions: one Preview, three Festival issues during February and March
- Same winning formula of pocket-sized A5 editions and strategic distribution

Got a show at Edinburgh and Adelaide? Ask about cross-festival packages.

For rates and more information, talk to George (george@fest-mag.com) or head to fest-mag.com/advertise



2020 STREET DATES & DEADLINES

	Booking	Artwork	Street
January 2020	11 Dec	17 Dec	3 Jan
February	22 Jan	28 Jan	3 Feb
March	19 Feb	25 Feb	3 Mar
April	18 Mar	24 Mar	31 Mar
Мау	15 Apr	21 Apr	28 Apr
June	20 May	26 May	2 Jun
July	17 Jun	23 Jun	30 Jun
August	22 Jul	28 Jul	4 Aug
September	19 Aug	25 Aug	1 Sep
October	16 Sep	22 Sep	29 Sep
November	21 Oct	27 Oct	3 Nov
December	18 Nov	24 Nov	1 Dec
January 2021	9 Dec	17 Dec	5 Jan

PAYMENT Ts & Cs

- Print advertising clients have 7 days after street date to make payment
- All invoicing is electronic unless otherwise stated
- Up to 30% may be added to your invoice as a late payment charge if you do not pay by the agreed date
- You will have 48 hours after booking to cancel your advert after which time you will be liable for the full cost of the advertising booked
- If advertising is booked but artwork not provided by the deadline, the client is still liable for the cost of the advertising
- ► All prices listed are exclusive of VAT

Full terms and conditions can be found at: theskinny.co.uk/about/advertising-terms-and-conditions

Contact Us

1.9 1st Floor Tower Techcube Summerhall Edinburgh EH9 1PL Advertising: sales@theskinny.co.uk Events: tom@theskinny.co.uk Fest: george@fest-mag.com

/theskinnymag@theskinnymag

@theskinnymag

